### **Aon Corporation**

## Company Description

Facts and background about Aon Corporation:

- Founded in 1982
- Headquarters in Chicago
- 45,000 employees working in 500 offices
- 2005 Total Revenue: \$8.5 Billion
- "leading provider of risk management services, insurance and reinsurance brokerage, human capital and management consulting, and specialty insurance writing"
- World's largest insurance brokerage
- World's third largest employee benefits consultant
- "Human Capital Consulting" or "Aon Consulting" is an Aon division that provides health and benefit consulting

## Health-related Services

Aon Consulting helps customers "develop effective strategies for your health and benefit programs." Aon's staff includes actuaries, clinicians, pharmacists, attorneys and benefits specialists.

Aon offers assistance with all stages of health and benefit plans:

- design
- implementation
- administration, and
- communications.

Aon focuses its national, regional and local resources in these specialties:

- Consumer Driven Health Care
- Health Management (health promotion, disease management)
- Data Analytics
- Medicare Part D
- Retiree Medical
- Prescription Drugs
- · Medical Management Audits, and
- Medical Claims Audits.

## **Buck Consultants, LLC an independent subsidiary of Affiliated Computer Services**

## **Company** description

The following describes Buck Consultants, LLC:

- Buck Consultants is an international organization employing 2,000 professionals in more than 50 offices in 15 countries with headquarters in New York City
- George B. Buck Sr. founded Buck Consultants as an actuary consulting business in 1916 in New York City, and
- in 2005, Buck Consultants became an independent subsidiary of Affiliated Computer Services (ACS), which:
  - is a global business process consulting and information technology outsourcing company with headquarters in Dallas, Texas
  - is a FORTUNE 500 company whose stock is listed on the New York Stock Exchange
  - employs more than 58,000 people
  - recorded revenues of \$4,351.2 million during the fiscal year ended June 2005, an increase of 6 percent over 2004
  - generated 50 percent of its fiscal year 2005 revenues through its government division.

# Health-related services provided

Buck provides the following health-related services:

- provides population specific strategies to decrease health care costs by identifying and addressing the drivers of costs, and to improve and measure health care quality and outcomes
- offers Lifetime Health <sup>™</sup> Consulting, which is an integrated technique to actively engage employers and employees in their overall management of health care
- manages pharmaceutical costs by implementing strategies that blend Buck's expertise in financial analysis and extensive knowledge of the pharmaceutical industry
- monitors and measures vendor performance to ensure client satisfaction and a higher return on investment through audits, quality assurance, and costcontrol, and
- implements and manages consumer-directed health plans.

### **PricewaterhouseCoopers**

### Company Description

The following describes PricewaterhouseCoopers (PwC):

- Formed in 1998 in a merger between Price Waterhouse and Coopers & Lybrand, which were both formed in London, England, with histories dating back to the 19<sup>th</sup> Century
- Worldwide professional services organization that employs more than 146,000 people in 766 offices in 150 countries
- 22 industry-specific practices, including Healthcare Services
- 2007 total revenue: \$25.2 billion
- PricewaterhouseCoopers International Limited is a network of member firms, each of which is a separate and independent legal entity
- PricewaterhouseCoopers LLP is the name of the U.S. member firm
- 2007 PricewaterhouseCoopers LLP revenue: \$7.5 billion
- Primary core service is audit, but also has large professional consulting branch
- Counts the U.S. Department of Health and Human Services as a client

#### Health-related Services Provided

PricewaterhouseCoopers provides Assurance, Tax, and Advisory services, from which any health-related project can draw:

- Assurance is comprised of Attest, Transaction Services, System Process Assurance, and Assurance Private Company Services practices
- Tax is comprised of Tax Consulting, Tax Compliance, Washington National Tax Services, Global Human Resource Services, International Assignment Services and Private Company Services practices
- Advisory is comprised of Performance Improvement, Crisis Management, Internal Audit Services, Health Industries and Washington Federal practices

PricewaterhouseCoopers can also form groups to address specific needs. For example, the PricewaterhouseCoopers Health Industries Group brings together the industry expertise of the specialized Healthcare Provider and Payer, Health Sciences, Biotech/Med Device, Pharmaceutical, and Employer practices to provide assurance, tax, and advisory services.

In addition, the PricewaterhouseCoopers Health Research Institute publishes papers and reports covering all health-related industries, including: health care providers, pharmaceuticals, health and life sciences and payers.

### **Watson Wyatt Worldwide**

## Company description

The following describes Watson Wyatt Worldwide:

- Watson Wyatt is a global consulting firm employing 6,700 associates in 31 countries with headquarters in Arlington, Virginia
- it traces its roots back to the oldest actuarial firm in the world
  - in 1878, Reuben Watson formed the U.K. actuarial firm R Watson & Sons
  - in 1946, B.E. Wyatt and seven co-founders established The Wyatt Company
  - in 1995, the two firms formed a global alliance and began operating as Watson Wyatt Worldwide
- it is a public company whose stock is listed on the New York Stock Exchange, and
- it recorded revenues of \$1,271.8 million during the fiscal year ended June 2006, an increase of 72.5 percent over 2005.

# Health related services provided

Watson Wyatt Worldwide provides the following services:

- plan management including sourcing, plan performance improvement, and vendor management
- health care costs management and incentive alignment including plan design and pricing, negotiations, and financial reporting
- health and productivity management including developing strategies to control long-term health care costs by changing population behavior, and
- systems management including assessing how to best leverage available tools and technology, and integrating available health care information.